

NEW Cost Saving Salary Sacrifice via an NHS Framework Contract

Salary Sacrifice Scheme Framework for the provision of IT Equipment, Televisions and Mobile Telephones

Countess of Chester Hospital Commercial Procurement Services has awarded a framework agreement to Let's Connect – a leading supplier of Salary Sacrifice Schemes for the provision of:

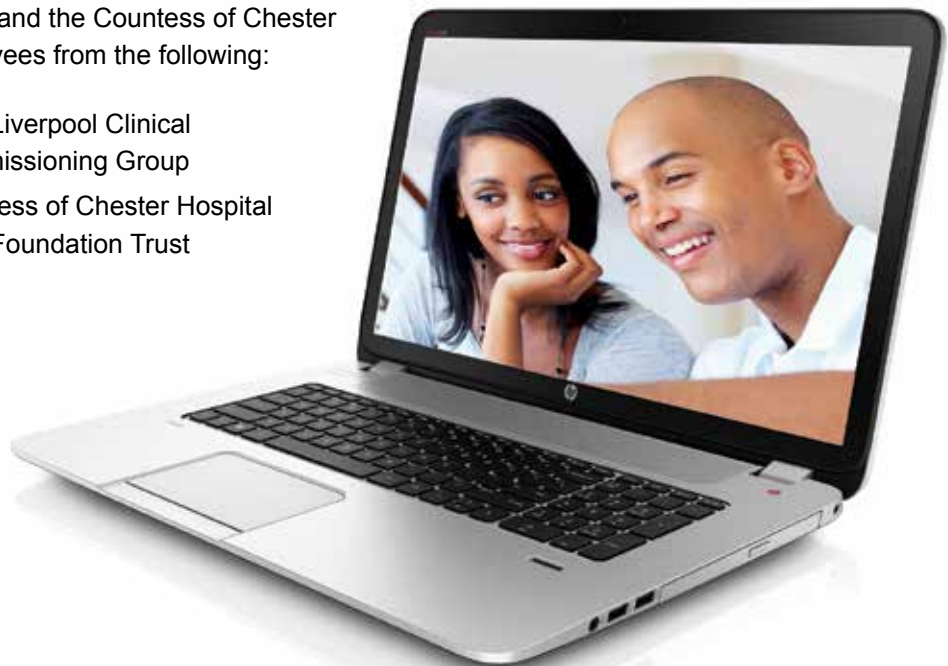
- iPad and other tablets
- Mac and Windows laptop and desktop computers
- Internet-enabled Smart TVs
- Smartphones including iPhone 6

The schemes offer a combination of home technology products that deliver benefits to both staff and employer in terms of significant savings, value for money, staff motivation, retention and IT literacy. There is core focus of 'internet enabled' devices such as computers, tablets, smartphones and smart televisions that encourage use of online services for recreation, education and to save money.

Salary sacrifice is now one of the most efficient ways to achieve savings and typically NHS and Local Authority organisations are achieving savings of up to an estimated £500,000 or more in a three year period, from reduced employment costs.

The schemes are usually offered twice a year in 'windows' of typically 3-4 weeks duration during which time staff can view the offers and enrol. All equipment is then delivered in a 2 week period so that from start to finish the schemes take no longer than 4-6 weeks to run and staff can expect prompt delivery of anything ordered. There are no costs to set up a scheme and the Countess of Chester Framework has already been enjoyed by employees from the following:

- University College London Hospitals NHS Foundation Trust
- Bedford Hospital NHS Trust
- Wirral University Teaching Hospital NHS Foundation Trust
- Wirral Community NHS Trust
- NHS Liverpool Clinical Commissioning Group
- Countess of Chester Hospital NHS Foundation Trust



To find out more please contact

Andrew O'Connor, Director of Commercial Procurement Services on **01244 366224** or **07890 742245** or andrew.oconnor1@nhs.net
Steve Prevett, Senior Consultant at Let's Connect on **07795 185801** or steve.prevett@lets-connect.com

A valued benefit to employees

- Savings on national insurance and tax
- A wide range of leading-edge technology supplied direct to employees' homes
- No credit checks or deposit required to participate
- Full warranty and helpline support throughout the life of the benefit
- Help and advice in choosing the right products
- Spread the cost over 24 – 36 months.



A worthwhile benefit to the employer

- Great savings offering 'real' value to employees encourages high take-up
- No costly procurement exercise
- Low to zero costs for your organisation to implement and maintain
- Fully-managed service, tailored to suit your specific requirements
- Significant savings from reduced employers' national insurance (and pension contributions for some public bodies)
- Quick and easy, well-established implementation with full support from the scheme provider
- Fully compliant with current HMRC legislation.



By using the Countess of Chester Framework option the procurement process was very quick and easy which helped deliver the scheme on a fast track basis.

The need for a mini-competition process was not required as it is a single supplier Framework.

Let's Connect's support on the project was commendable.



Herlin Joseph MCIPS, Divisional Procurement Manager

Wirral University Teaching Hospital 
NHS Foundation Trust



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